

GENERAL INDUSTRY JOBS

(The bold titles are new to this year's survey)

EXECUTIVE MANAGEMENT

Chief Administrative Officer
Chief Executive Officer
Chief Financial Officer
Chief Information Officer
Chief Legal Officer
Chief Operations Officer
Executive Vice President

ACCOUNTING/FINANCIAL

Accountant - Senior (CPA)
Accountant I (Degreed)
Accountant I (Non-degreed)
Accountant II
Accounting Clerk I
Accounting Clerk II
Accounting Clerk Supervisor
Accounting Manager
Accounting Supervisor (Accountants)
Accounting Supervisor (Accounts Payable/Receivable)
Accounts Payable Clerk I
Accounts Payable Clerk II
Accounts Payable Manager
Accounts Receivable Clerk I
Accounts Receivable Clerk II
Accounts Receivable Manager
Assistant Controller
Auditing Manager
Auditor
Billing and Collections Manager
Billing and Collections Supervisor
Billing Clerk
Budget Analyst
Budget Manager
Collector
Controller I
Controller II
Cost Accountant
Credit Manager
Finance Director
Finance Manager
Financial Analyst (Degreed)
Financial Analyst, Senior (Degreed)
Payroll Clerk
Payroll Supervisor
Tax Accountant

ADMINISTRATION

Administrative Assistant
Administrative Assistant - Executive
Administrative Services Supervisor
Assistant to the CEO
Cashier - Office
Customer Service Representative (Non-Call Center)
Data Entry Operator
Duplicating Machine Operator
Event Coordinator
File Clerk
General Office Clerk I

General Office Clerk II
Librarian (Degreed)
Librarian (Non-degreed)
Library Assistant/Aide
Library Director
Mail Clerk
Mail Room Supervisor
Office Manager
Order Clerk
PBX Operator (Telephone Operator)
PBX Supervisor
Purchasing Agent/Buyer I
Purchasing Agent/Buyer II
Purchasing Clerk
Purchasing Manager
Purchasing Supervisor
Receptionist (Clerk)
Secretary
Secretary - Executive
Volunteer Coordinator
Volunteer Manager

BANKING

Accounts Representative
Branch Manager
Branch Manager, Regional
Loan Officer
Teller

CALL CENTER

Business Analyst
Call Center Director - Service
Call Center Manager - Sales
Call Center Manager - Service
Customer Service Representative I
Customer Service Representative II
Customer Service Specialist/Team Leader
Customer Service Supervisor
Technical Support Manager
Technical Support Specialist
Trainer - Call Center
Workforce Analyst

ENGINEERING/RESEARCH & DEVELOPMENT

Chemist
Drafter - Detail
Electronics Technician
Engineer
Engineer - Electrical
Engineer - Mechanical
Engineering Director
Engineering Manager
Engineering Technician
Lab Technician
Mechanical Designer/Drafter
Quality Assurance Coordinator
Quality Assurance Engineer
Quality Assurance Manager (Non-Manufacturing)
Research Assistant

GENERAL SERVICES

Cashier
Child Care Worker
Cook
Custodian I
Custodian II
Custodian Supervisor
Environmental Services Director
Facilities (Maintenance) Director
Food Service Manager
Food Service Supervisor
Food Service Worker
Groundskeeper
Groundskeeping Supervisor
Laundry Worker
Project Manager
Safety Coordinator
Safety Manager
Safety Officer
Security Director
Security Guard - Commissioned
Security Guard - Noncommissioned
Security Guard Manager
Security Guard Supervisor

HUMAN RESOURCES

Benefits Analyst
Benefits Clerk
Benefits Coordinator
Benefits Manager
Compensation Analyst
Compensation Analyst - Senior
Compensation Manager
Employment Manager
Employment Recruiter
HRIS Analyst
Human Resources Assistant (Nonexempt)
Human Resources Assistant Director
Human Resources Clerk
Human Resources Director
Human Resources Generalist I
Human Resources Generalist II
Human Resources Manager (Large Organization)
Human Resources Manager (Small Organization)
Safety Director
Trainer - Nonexempt
Training Director
Training Specialist
Workers' Compensation Specialist

INFORMATION SYSTEMS

Business Systems Analyst
Computer Technician
Computer Training Specialist
Data Center Operator I
Data Center Operator II
Data Security Administrator
Database Administrator (DBA)
Database Developer

Database Manager
Help Desk Supervisor
Help Desk Technician I
Help Desk Technician II
IS Director
IS Manager (Less than 200 Users)
IS Manager (More than 200 Users)
IS Operations Supervisor
IT Report Writer
Network Manager
Network Specialist (Certified)
Network Specialist (Non-certified)
Network Technician
Project Manager - IT
Software Architect/Engineer
Software Applications Specialist I
Software Applications Specialist II
Software Specialist I
Software Specialist II
Systems Analyst I
Systems Analyst II
Telecommunications Manager
Telecommunications Technician
Web Developer
Web Master

LEGAL

Legal Assistant/Paralegal
Legal Secretary

MAINTENANCE/CONSTRUCTION

Carpenter - Maintenance I
Carpenter - Maintenance II
Construction Director
Construction Project Manager (New Construction)
Construction Superintendent
Electrician
Electrician - Journeyman
Electrician - Master Level
Electrician Helper
Equipment Repair Technician
Heavy Equipment Operator
HVAC Mechanic I
HVAC Mechanic II
Laborer
Maintenance Manager
Maintenance Supervisor
Maintenance Worker
Maintenance Worker (Semi-Skilled)
Painter - Maintenance
Plumber
Plumber - Journeyman
Welder
Welding Supervisor

MARKETING/SALES

Audiovisual Technician
Communications Specialist
Digital Marketing Strategist

Fund Raising Assistant
Grant Writer
Graphics Designer I
Graphics Designer II
Marketing Analyst
Marketing Assistant
Marketing Coordinator
Marketing Director
Marketing Manager
Marketing Representative (Degreed)
Marketing Representative (Non-degreed)
Public Relations Director
Public Relations Manager
Public Relations Representative
Regulatory Compliance Specialist
Sales Manager - Local
Sales Manager - Regional
Sales Representative - Inside
Sales Representative - Outside
Sales Representative - Outside (Senior)
Social Media Specialist
Technical Writer

RETAIL MANAGEMENT

Assistant Store Manager, Retail
Sales Clerk, Retail
Store Manager, Retail

TRANSPORTATION/WAREHOUSE

Delivery Driver (Local, Large Volume)
Delivery Driver (Local, Small Volume)
Delivery Helper
Dispatcher - Transportation
Fleet Manager
Forklift Operator (Non-Manufacturing)
Inventory Analyst
Inventory Clerk
Inventory Control Manager
Logistics Director
Logistics Manager
Logistics Specialist
Mechanic - Diesel Vehicle
Mechanic - Gasoline Vehicle
Mechanic Supervisor
Order Puller
Purchasing & Materials Management Director
Shipping and Receiving Clerk
Shipping and Receiving Manager
Shipping and Receiving Supervisor
Stockroom Clerk
Van/Bus Driver
Warehouse Manager
Warehouse Materials Handler
Warehouse Specialist
Warehouse Supervisor

HEALTHCARE INDUSTRY JOBS

CARDIOLOGY

Cardiac Diagnostic Technician
Cardiovascular Technologist
EEG Technician - Registered
EKG Technician

CLINICAL SUPPORT

Biomedical Equipment Technician
Case Manager (Non-RN)
Case Manager (RN)
Chaplain
Clinical Manager
Credentialing Assistant
Dietetic Technician
Dietitian
Educator (RN)
Physician Assistant
Utilization Review (LVN)
Utilization Review (RN)

CLINICS

Clinical Documentation Specialist (RN)
Dental Assistant
Dental Hygienist
Front Office Supervisor
Medical Assistant

LABORATORY

Catheter Laboratory Technician
Clinical Laboratory Technician
Medical Laboratory Technologist - MLT
Medical Technologist - ASCP
Medical Technologist Supervisor
Phlebotomist

MANAGEMENT/DIRECTORS

Cardiopulmonary Services Director
Case Management Director
Chief Medical Officer
Chief Nursing Officer
Clinical Director - Ambulatory Surgery Center
Education & Training Director
Foundation/Fund Development Director
Health Information Management Director
Laboratory Director - Chief Medical Technologist
Nursing Director
Pastoral Care Director
Patient Accounting/Business Office Director
Pharmacy Services Director
Plant Engineering Director
Psychological Service Director
Quality Improvement Director
Radiology Director (Non-MD)
Rehabilitation Services Director
Respiratory Therapy Director
Surgical Services Director

NURSING

Assistant Nurse Manager
Certified Nursing Assistant (CNA)
Charge Nurse
Emergency Room Technician
Employee/Occupational Health Nurse (LVN)
House/Shift Supervisor
Infection Control Nurse (RN)
Licensed Vocational Nurse (LVN)
Monitor Technician
Nurse Manager/Head Nurse
Nurse Practitioner (Advanced)
Registered Nurse
Staffing Coordinator
Transporter
Trauma Coordinator (RN)
Transitional Care Manager
Unit Secretary/Clerk

OFFICE OCCUPATIONS - CLERICAL & PROFESSIONAL

Medical Records Clerk
Medical Records Coding Technician
Medical Records Supervisor
Medical Transcriptionist
Patient Account Representative
Patient Insurance Clerk
Patient Registrar
Patient Registrar Supervisor
Physician Liaison

PHARMACY

Pharmacist
Pharmacy Supervisor
Pharmacy Technician (Certified)

PSYCHIATRIC/SOCIAL SERVICES

Psychiatric Technician/Mental Health Worker
Social Worker - BSW
Social Worker - LMSW/LPC
Social Worker - MSW

RADIOLOGY

C.T. Technologist
Magnetic Resonance Imaging (MRI) Technician
Mammographer
Nuclear Medicine Technologist
Radiology Assistant
Radiology Technician
Radiology Supervisor
Radiology Technologist (Multimodality)
Ultrasound Technologist

REHABILITATION

Occupational Therapist - Registered
Occupational Therapy Assistant (COTA)
Physical Therapist - Licensed

Physical Therapy Aide
Physical Therapy Assistant - LPTA
Speech Therapist/Pathologist

RESPIRATORY CARE

Respiratory Therapist (Registered/Certified)
Respiratory Therapy - Shift Supervisor

SURGICAL

Anesthesia Technician
Central/Sterile Supply Technician
Surgery Scheduler
Surgical Technician

MANUFACTURING INDUSTRY JOBS

Assembler
Assembler - Electrical and Electronic
Assembler Supervisor
Brazer
Calibration Technician
CNC Operator
Compression Molding Operator
Cost Estimator
Finisher
Forklift Operator (Manufacturing)
Industrial Painter
Inspector
Machine Maintenance Supervisor
Machine Operator
Machine Shop Supervisor
Machinery Maintenance Mechanic
Machinist
Maintenance Mechanic
Manufacturing Engineer
Manufacturing Manager
Manufacturing Technician
Model Maker
Operations Manager
Operations Supervisor

Packager
Packaging Engineer
Plant Engineer
Plant Helper/Laborer
Plant Manager
Plant Operator
Product Design Engineer
Production Manager
Production Planner/Scheduler
Production Supervisor
Production Worker
Production, Planning, and Expediting Clerk
Quality Assurance Inspector
Quality Assurance Manager
Quality Assurance Supervisor
Quality Assurance Technician
Research Engineer
Scheduler
Sheet Metal Worker/Fabricator
Stamping Press Operator
Test Technician
Tool & Die Maker
Tool Crib Attendant
Tool Crib Specialist

MUNICIPALITY/PUBLIC WORKS INDUSTRY JOBS

CITY ADMINISTRATION

Assistant City Manager/Administrator
City Manager/Administrator
City Planner
City Secretary
Court Clerk
Finance Director - City

GENERAL ADMINISTRATIVE

Assistant Director of Finance
Building Inspector
Building Official
Building Permit Clerk
Code Enforcement Officer
Community Development Director
Deputy Court Clerk
Project Manager - City

ECONOMIC DEVELOPMENT

Economic Development Director
Economic Development Assistant

FACILITIES

Assistant City Mechanic
City Mechanic
Head Lifeguard
Lifeguard
Onsite Assistant Pool Manager
Onsite Pool Manager
Park Maintenance Supervisor
Park Maintenance Worker
Pool Manager
Shredder Operator
Street Foreman
Street Maintenance Worker
Street Sweeper Operator

FIRE DEPARTMENT

Assistant Fire Chief
EMT - Paramedic
Fire Captain
Fire Chief

Fire Lieutenant
Fire/Health Inspector
Firefighter
Firefighter/Emergency Medical Technician - Basic
Firefighter/Emergency Medical Technician - Intermediate
Firefighter/Emergency Medical Technician - Paramedic
Office Manager/EMS Billing

POLICE DEPARTMENT

Animal Control Officer
Assistant Chief of Police
Chief of Police
Communications/Dispatch Supervisor
Corporal
Detective
Emergency Service Dispatcher
Evidence Technician/Property Custodian
K9 Officer
Lieutenant/Investigations
Lieutenant/Patrol
Motorcycle Officer
Patrol Officer
Sergeant

PUBLIC WORKS

Assistant Director of Utilities/Public Works
AutoCAD/GIS Manager
Director of Utilities/Public Works
Meter Reader
Non-Potable Crew Leader
Non-Potable Crew Member
Storm Water Manager
Utility Billing Clerk
Utility Billing Supervisor
Utility Crew Leader
Utility Crew Member
Utility Engineer
Utility Serviceman
Water/Wastewater Operator I
Water/Wastewater Operator II
Water/Wastewater Operator Supervisor