

**GENERAL INDUSTRY JOBS**  
(The bold titles are new to this year's survey)

**EXECUTIVE MANAGEMENT**

Chief Administrative Officer  
Chief Executive Officer  
Chief Financial Officer  
Chief Human Resources Officer  
Chief Information Officer  
Chief Legal Officer  
Chief Operations Officer  
**Chief Sales and Marketing Officer**  
Executive Vice President

**ACCOUNTING/FINANCIAL**

Accountant - Senior (CPA)  
Accountant I (Degreed)  
Accountant I (Non-Degreed)  
Accountant II  
Accounting Clerk I  
Accounting Clerk II  
Accounting Clerk Supervisor  
Accounting Manager  
Accounting Supervisor (Accountants)  
Accounting Supervisor (Accounts Payable/Receivable)  
Accounts Payable Clerk I  
Accounts Payable Clerk II  
Accounts Payable Manager  
Accounts Receivable Clerk I  
Accounts Receivable Clerk II  
Accounts Receivable Manager  
Assistant Controller  
Auditing Manager  
Auditor  
Billing and Collections Manager  
Billing and Collections Supervisor  
Billing Clerk  
Budget Analyst  
Budget Manager  
Collector  
Controller  
Cost Accountant  
Credit Manager  
Finance Director  
Finance Manager  
Financial Analyst (Degreed)  
Financial Analyst, Senior (Degreed)  
Payroll Clerk  
Payroll Coordinator  
Payroll Supervisor  
Tax Accountant

**ADMINISTRATION**

Administrative Assistant  
Administrative Assistant - Executive  
Administrative Services Supervisor  
Assistant to the CEO  
Business Manager  
Cashier - Office  
Customer Service Representative (Non-Call Center)  
Data Entry Operator  
Duplicating Machine Operator

Event Coordinator  
File Clerk  
General Office Clerk I  
General Office Clerk II  
Librarian (Degreed)  
Librarian (Non-degreed)  
Library Assistant/Aide  
Library Director  
Mail Clerk  
Mail Room Supervisor  
Office Manager  
PBX Operator (Telephone Operator)  
PBX Supervisor  
Purchasing Agent/Buyer I  
Purchasing Agent/Buyer II  
Purchasing Clerk  
Purchasing Manager  
Purchasing Supervisor  
Receptionist (Clerk)  
Secretary  
Secretary - Executive  
Volunteer Coordinator  
Volunteer Manager

**BANKING**

Branch Manager  
Branch Manager, Regional  
Loan Officer  
Teller

**CALL CENTER**

Business Analyst  
Call Center Director - Service  
Call Center Manager - Service  
Customer Service Representative I  
Customer Service Representative II  
Customer Service Specialist/Team Leader  
Customer Service Supervisor  
Technical Support Manager  
Technical Support Specialist

**ENGINEERING/RESEARCH & DEVELOPMENT**

Chemist  
Drafter - Detail  
Electronics Technician  
Engineer  
Engineer - Electrical  
Engineer - Mechanical  
Engineering Director  
Engineering Manager  
Engineering Technician  
Lab Technician  
Mechanical Designer/Drafter  
Quality Assurance Coordinator  
Quality Assurance Engineer  
Quality Assurance Manager (Non-Manufacturing)  
Research Assistant

## **GENERAL SERVICES**

Cashier  
Chef  
Child Care Worker  
Cook  
Custodian I  
Custodian II  
Custodian Supervisor  
Environmental Services Director  
Food Service Manager  
Food Service Supervisor  
Food Service Worker  
Groundskeeper  
Groundskeeping Supervisor  
Laundry Worker  
Parking Attendant  
Project Manager  
Safety Coordinator  
Safety Manager  
Safety Officer  
Security Director  
Security Guard - Commissioned  
Security Guard - Noncommissioned  
Security Guard Manager  
Security Guard Supervisor

## **HUMAN RESOURCES**

Benefits Analyst  
Benefits Clerk  
Benefits Coordinator  
Benefits Manager  
Compensation Analyst  
Compensation Analyst - Senior  
Compensation Manager  
Employment Manager  
Employment Recruiter  
HRIS Analyst  
Human Resources Assistant (Nonexempt)  
Human Resources Assistant Director  
Human Resources Clerk  
Human Resources Director  
Human Resources Generalist I  
Human Resources Generalist II  
Human Resources Manager (Large Organization)  
Human Resources Manager (Small Organization)  
Safety Director  
Trainer - Exempt  
Trainer - Nonexempt  
Training Director  
Workers' Compensation Specialist

## **INFORMATION SYSTEMS**

Application Programmer Analyst I  
Application Programmer Analyst II  
Business Systems Analyst  
Computer Technician  
Computer Training Specialist  
Data Analyst  
Data Center Operator  
Data Security Administrator

Database Administrator (DBA)  
Database Developer  
Database Manager  
Help Desk Supervisor  
Help Desk Technician I  
Help Desk Technician II  
IS Director  
IS Manager (Less than 200 Users)  
IS Manager (More than 200 Users)  
Network Manager  
Network Specialist (Certified)  
Network Specialist (Non-certified)  
Network Technician  
Programmer Analyst I  
Programmer Analyst II  
Project Manager - IT  
Software Architect/Engineer  
Systems Analyst I  
Systems Analyst II  
Telecommunications Manager  
Telecommunications Technician  
Web Developer  
Web Master

## **LEGAL**

Legal Assistant/Paralegal  
Legal Secretary

## **MAINTENANCE/CONSTRUCTION**

Carpenter - Maintenance  
Construction Director  
Construction Project Manager (New Construction)  
Construction Superintendent  
Electrician  
Electrician - Journeyman  
Electrician - Master Level  
Equipment Repair Technician  
Heavy Equipment Operator  
HVAC Mechanic I  
HVAC Mechanic II  
Laborer  
Maintenance/Facilities Director  
Maintenance Manager  
Maintenance Supervisor  
Maintenance Worker (Basic)  
**Maintenance Worker (Skilled)**  
Maintenance Worker (Semi-Skilled)  
Painter - Maintenance  
Plumber  
Plumber - Journeyman  
Welder  
Welding Supervisor

## **MARKETING/SALES**

Audiovisual Technician  
Communications Specialist  
**Contract Administrator**  
Digital Marketing Strategist  
Fund Raising Assistant  
Grant Writer

Graphics Designer I  
Graphics Designer II  
Marketing Analyst  
Marketing Assistant  
Marketing Coordinator  
Marketing Director  
Marketing Manager  
Marketing Representative (Degreed)  
Marketing Representative (Non-degreed)  
Public Relations Director  
Public Relations Manager  
Public Relations Representative  
Regulatory Compliance Specialist  
Sales Administrator  
Sales Assistant  
Sales Manager - Local  
Sales Manager - Regional  
Sales Representative - Inside  
Sales Representative - Outside  
Sales Representative - Outside (High Commission)  
Sales Representative - Outside (Senior)  
Sales Representative - Technical (Engineering)  
Social Media Specialist  
Technical Writer

## **RETAIL MANAGEMENT**

Assistant Store Manager, Retail  
Sales Clerk, Retail  
Store Manager, Retail

## **TRANSPORTATION/WAREHOUSE**

Delivery Driver (Local, Large Volume)  
Delivery Driver (Local, Small Volume)  
Delivery Helper  
Dispatcher - Transportation  
Fleet Manager  
Forklift Operator  
Inventory Analyst  
Inventory Clerk  
Inventory Control Manager  
Logistics Director/Manager  
Logistics Specialist  
Mechanic - Gasoline/Diesel Vehicle  
Mechanic Supervisor  
Order Puller  
Purchasing & Materials Management Director  
Shipping and Receiving Clerk  
Shipping and Receiving Manager  
Shipping and Receiving Supervisor  
Stockroom Clerk  
Van/Bus Driver  
Warehouse Manager  
Warehouse Materials Handler I  
**Warehouse Materials Handler II**  
Warehouse Specialist  
Warehouse Supervisor

# HEALTHCARE INDUSTRY JOBS

(The bold titles are new to this year's survey)

## **CARDIOLOGY**

Cardiac Diagnostic Technician  
Cardiovascular Technologist  
EEG Technician - Registered  
EKG Technician

## **CLINICAL SUPPORT**

Biomedical Equipment Technician  
Case Manager (Non-RN)  
Case Manager (RN)  
Chaplain  
Clinical Manager  
Credentialing Assistant  
Dietetic Technician  
Dietitian  
Educator (RN)  
Physician Assistant  
Utilization Review (LVN)  
Utilization Review (RN)

## **CLINICS**

Clinical Documentation Specialist (RN)  
Dental Assistant  
Dental Hygienist  
Dentist  
Front Office Supervisor  
Medical Assistant

## **LABORATORY**

Catheter Laboratory Technician  
Clinical Laboratory Technician  
**Medical Laboratory Manager**  
Medical Laboratory Technologist - MLT  
Medical Technologist - ASCP  
Medical Technologist Supervisor  
Phlebotomist

## **MANAGEMENT/DIRECTORS**

Cardiopulmonary Services Director  
Case Management Director  
Chief Medical Officer  
Chief Nursing Officer  
Clinical Director - Ambulatory Surgery Center  
Education & Training Director  
Foundation/Fund Development Director  
Health Information Management Director  
Laboratory Director - Chief Medical Technologist  
Nursing Director  
Pastoral Care Director  
Patient Accounting/Business Office Director  
Pharmacy Services Director  
Plant Engineering Director  
Psychological Service Director  
Quality Improvement Director  
Radiology Director (Non-MD)  
Rehabilitation Services Director  
Respiratory Therapy Director

Surgical Services Director

## **NURSING**

Assistant Nurse Manager  
Certified Nursing Assistant (CNA)  
Charge Nurse  
Clinical Informatics Associate (LVN)  
Clinical Informatics Specialist (RN)  
Emergency Room Technician  
Endoscopy Technician  
House/Shift Supervisor  
Infection Control Nurse (RN)  
Licensed Vocational Nurse (LVN)  
Monitor Technician  
Nurse Manager/Head Nurse  
Nurse Practitioner (Advanced)  
Patient Care Technician - Multi-skilled  
Registered Nurse  
**Registered Nurse - Graduate**  
Staffing Coordinator  
Transitional Care Manager  
Transporter  
Trauma Coordinator (RN)  
Unit Secretary/Clerk

## **OFFICE OCCUPATIONS - CLERICAL & PROFESSIONAL**

Medical Records Clerk  
Medical Records Coding Technician  
Medical Records Supervisor  
Medical Transcriptionist  
Patient Account Representative  
Patient Insurance Clerk  
Patient Insurance Clerk Supervisor  
Patient Registrar  
Patient Registrar Supervisor  
Physician Liaison

## **PHARMACY**

Pharmacist  
Pharmacy Supervisor  
Pharmacy Technician (Certified)

## **PSYCHIATRIC/SOCIAL SERVICES**

**Counselor (Non-Degreed)**  
Mental Health/Psychiatric Counselor  
Psychiatric Technician/Mental Health Aide  
Social Worker - BSW  
Social Worker - LMSW/LPC  
Social Worker - MSW

## **RADIOLOGY**

C.T. Technologist  
Magnetic Resonance Imaging (MRI) Technician  
Mammographer  
Nuclear Medicine Technologist  
Radiology Assistant

Radiology Technician  
Radiology Supervisor  
Radiology Technologist (Multimodality)  
Ultrasound Technologist

### **REHABILITATION**

Occupational Therapist - Registered  
Occupational Therapy Assistant (COTA)  
Physical Therapist - Licensed  
Physical Therapy Aide  
Physical Therapy Assistant - LPTA  
Speech Therapist/Pathologist

### **RESPIRATORY CARE**

Respiratory Therapist (Registered/Certified)  
Respiratory Therapy - Shift Supervisor

### **SURGICAL**

Anesthesia Technician  
Central/Sterile Supply Technician  
Surgery Scheduler  
Surgical Technician

## MANUFACTURING INDUSTRY JOBS

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Assembler I	Operations Manager
<b>Assembler II</b>	Operations Supervisor
Assembler - Electrical and Electronic	Plant Engineer
Assembler Supervisor	Plant Helper/Laborer
Brazer	Plant Manager
Calibration Technician	Plant Operator
<b>CMM Programmer</b>	Product Design Engineer
CNC Operator	Production Manager
<b>CNC Programmer</b>	Production Planner/Scheduler
Compression Molding Operator	Production Supervisor
Finisher	<b>Production Technician</b>
<b>Furnace Operator</b>	Production Worker
Industrial Painter	Production Worker Lead
Inspector	Production, Planning, and Expediting Clerk
Machine Maintenance Supervisor	Quality Assurance Inspector
Machine Operator I	Quality Assurance Manager
<b>Machine Operator II</b>	Quality Assurance Supervisor
Machine Shop Supervisor	Quality Assurance Technician
Machinery Maintenance Mechanic	Research Engineer
Machinist	Scheduler
Maintenance Mechanic I	Sheet Metal Worker/Fabricator
<b>Maintenance Mechanic II</b>	Stamping Press Operator
Manufacturing Engineer	Test Technician
Manufacturing Manager	Tool & Die Maker
Manufacturing Technician I	Tool Crib Attendant
<b>Manufacturing Technician II</b>	Tool Crib Specialist
Model Maker	

# MUNICIPALITY/PUBLIC WORKS INDUSTRY JOBS

(The bold titles are new to this year's survey)

## **CITY ADMINISTRATION**

Assistant City Manager/Administrator  
Assistant to the City Manager  
City Manager/Administrator  
City Planner  
City Secretary  
Court Clerk  
Finance Director - City

## **GENERAL ADMINISTRATION**

Assistant Director of Finance  
Building Inspector  
Building Official  
Building Permit Clerk  
Code Enforcement Officer  
Code Enforcement Supervisor  
Community Development Director  
Deputy Court Clerk  
Project Manager - City

## **ECONOMIC DEVELOPMENT**

Economic Development Director  
Economic Development Assistant

## **FACILITIES**

Assistant City Mechanic  
City Mechanic  
Lifeguard  
Park Maintenance Supervisor  
Park Maintenance Worker  
Street Foreman  
Street Maintenance Worker  
Street Sweeper Operator

## **FIRE DEPARTMENT**

Assistant Fire Chief  
EMT - Paramedic  
Fire Captain  
Fire Chief  
Fire Lieutenant  
Fire/Health Inspector  
Firefighter  
Firefighter/Emergency Medical Technician - Basic  
Firefighter/Emergency Medical Technician - Intermediate

Firefighter/Emergency Medical Technician - Paramedic  
Office Manager/EMS Billing

## **POLICE DEPARTMENT**

Animal Control Officer  
Animal Control Manager  
Assistant Chief of Police  
Chief of Police  
Communications/Dispatch Supervisor  
Corporal  
Crime Intelligence Analyst  
Detective  
Emergency Service Dispatcher  
Evidence Technician/Property Custodian  
K9 Officer  
Lieutenant/Investigations  
Lieutenant/Patrol  
Motorcycle Officer  
Patrol Officer  
Police Captain  
**School Resource Officer**  
Sergeant

## **PUBLIC WORKS**

Assistant Director of Utilities/Public Works  
AutoCAD/GIS Manager  
Director of Utilities/Public Works  
**Equipment Operator**  
**Gas Maintenance Technician**  
**Gas Supervisor**  
Meter Reader  
Non-Potable Crew Member  
Storm Water Manager  
Utility Billing Clerk  
Utility Billing Supervisor  
Utility Crew Leader  
Utility Crew Member  
Utility Engineer  
Utility Serviceman  
Water/Wastewater Operator I  
Water/Wastewater Operator II  
Water/Wastewater Operator Supervisor