

GENERAL INDUSTRY JOBS

EXECUTIVE MANAGEMENT

Chief Administrative Officer
Chief Executive Officer
Chief Financial Officer
Chief Human Resources Officer
Chief Information Officer
Chief Legal Officer
Chief Operations Officer
Chief Sales and Marketing Officer
Executive Vice President

ACCOUNTING/FINANCIAL

Accountant - Senior (CPA)
Accountant I (Degreed)
Accountant I (Non-Degreed)
Accountant II
Accounting Clerk I
Accounting Clerk II
Accounting Clerk Supervisor
Accounting Manager
Accounting Supervisor (Accountants)
Accounting Supervisor (Accounts Payable/Receivable)
Accounts Payable Clerk I
Accounts Payable Clerk II
Accounts Payable Manager
Accounts Receivable Clerk I
Accounts Receivable Clerk II
Accounts Receivable Manager
Assistant Controller
Auditing Manager
Auditor
Billing and Collections Manager
Billing and Collections Supervisor
Billing Clerk
Budget Analyst
Budget Manager
Business Analyst
Collector
Controller
Cost Accountant
Credit Manager
Finance Director
Finance Manager
Financial Analyst (Degreed)
Financial Analyst, Senior (Degreed)
Payroll Clerk
Payroll Coordinator
Payroll Manager
Payroll Supervisor
Tax Accountant

ADMINISTRATION

Administrative Assistant
Administrative Assistant - Executive
Administrative Services Supervisor
Assistant to the CEO
Business Manager (Less than 100 employees)
Cashier - Office
Customer Service Representative (Non-Call Center)
Data Entry Operator

Duplicating Machine Operator
Event Coordinator
Event Manager
File Clerk
General Office Clerk I
General Office Clerk II
Librarian (Degreed)
Librarian (Non-degreed)
Library Assistant/Aide
Library Director
Mail Clerk
Mail Room Supervisor
Office Manager
PBX Operator (Telephone Operator)
Purchasing Agent/Buyer I
Purchasing Agent/Buyer II
Purchasing Clerk
Purchasing/Procurement Manager
Purchasing Supervisor
Receptionist (Clerk)
Secretary
Secretary - Executive
Volunteer Coordinator
Volunteer Manager

BANKING

Branch Manager
Branch Manager, Regional
Loan Officer
Teller

CALL CENTER

Call Center Director - Service
Call Center Manager - Service
Customer Service Representative I (Call Center)
Customer Service Representative II (Call Center)
Customer Service Specialist/Team Leader
Customer Service Supervisor
Technical Support Specialist

ENGINEERING/RESEARCH & DEVELOPMENT

Chemist
Drafter - Detail
Electronics Technician
Engineer
Engineer - Electrical
Engineer - Mechanical
Engineering Director
Engineering Manager
Engineering Technician
Lab Technician
Quality Assurance Coordinator
Quality Assurance Director
Quality Assurance Engineer
Quality Assurance Manager (Non-Manufacturing)
Research Assistant

GENERAL SERVICES

Cashier

Chef
Child Care Worker
Cook
Custodian I
Custodian II
Custodian Supervisor
Environmental Services Director
Environmental Service Manager
Food Service Manager
Food Service Supervisor
Food Service Worker
Groundskeeper
Groundskeeping Supervisor
Laundry Worker
Parking Attendant
Project Manager
Safety Coordinator
Safety Manager
Safety Officer
Security Director
Security Guard - Commissioned
Security Guard - Noncommissioned
Security Guard Manager
Security Guard Supervisor

HUMAN RESOURCES

Benefits Analyst
Benefits Clerk
Benefits Coordinator
Benefits Manager
Compensation Analyst
Compensation Analyst - Senior
Compensation Manager
HRIS Analyst
Human Resources Assistant (Nonexempt)
Human Resources Assistant Director
Human Resources Business Partner
Human Resources Clerk
Human Resources Director
Human Resources Generalist I
Human Resources Generalist II
Human Resources Manager (Large Organization)
Human Resources Manager (Small Organization)
Safety Director
Talent Acquisition Manager
Talent Acquisition Specialist/Recruiter
Trainer - Exempt
Trainer - Nonexempt
Training Director
Workers' Compensation Specialist

INFORMATION SYSTEMS

Application Programmer Analyst I
Application Programmer Analyst II
Business Systems Analyst
Computer Technician
Cyber Security Analyst
Data Analyst
Data Center Operator
Data Security Administrator

Database Administrator (DBA)
Database Developer
Database Manager
Help Desk Supervisor
Help Desk Technician I
Help Desk Technician II
IS Director
IS Manager (Less than 200 Users)
IS Manager (More than 200 Users)
IS Programming Analyst Manager
IT Trainer/Technical Trainer
Network Manager
Network Specialist (Certified)
Network Specialist (Non-certified)
Network Technician
Programmer Analyst I
Programmer Analyst II
Project Manager - IT
Software Architect/Engineer
Systems Administrator
Systems Analyst I
Systems Analyst II
Telecommunications Manager
Telecommunications Technician
Web Developer
Web Master

LEGAL

Legal Assistant/Paralegal
Legal Secretary

MAINTENANCE/CONSTRUCTION

Carpenter - Maintenance
Construction Director
Construction Project Manager (New Construction)
Construction Superintendent
Electrician
Electrician - Journeyman
Electrician - Master Level
Heavy Equipment Operator
HVAC Mechanic I
HVAC Mechanic II
Laborer
Maintenance/Facilities Director
Maintenance Manager
Maintenance Supervisor
Maintenance Worker (Basic)
Maintenance Worker (Semi-Skilled)
Maintenance Worker (Skilled)
Painter - Maintenance
Plumber
Plumber - Journeyman
Welder
Welding Supervisor

MARKETING/SALES

Audiovisual Technician
Communications Specialist
Contract Administrator
Digital Marketing Strategist

Fund Raising Assistant
Grant Writer
Graphics Designer I
Graphics Designer II
Marketing Analyst
Marketing Assistant
Marketing Coordinator
Marketing Director
Marketing Manager
Marketing Representative (Degreed)
Marketing Representative (Non-degreed)
Public Relations Director
Public Relations Manager
Public Relations Representative
Regulatory Compliance Specialist
Sales Administrator
Sales Assistant
Sales Director
Sales Manager - Local
Sales Manager - Regional
Sales Representative - Inside
Sales Representative - Outside
Sales Representative - Outside (High Commission)
Sales Representative - Outside (Senior)
Social Media Specialist
Technical Writer

RETAIL MANAGEMENT

Assistant Store Manager, Retail

Sales Clerk, Retail
Store Manager, Retail

TRANSPORTATION/WAREHOUSE

Delivery Driver (Local, Large Volume)
Delivery Driver (Local, Small Volume)
Delivery Helper
Dispatcher - Transportation
Fleet Manager
Forklift Operator
Inventory Analyst
Inventory Clerk
Inventory Control Manager
Logistics Director/Manager
Logistics Specialist
Mechanic - Gasoline/Diesel Vehicle
Mechanic Supervisor
Order Puller
Purchasing & Materials Management Director
Shipping and Receiving Clerk
Shipping and Receiving Manager
Shipping and Receiving Supervisor
Stockroom Clerk
Van/Bus Driver
Warehouse Manager
Warehouse Materials Handler I
Warehouse Materials Handler II
Warehouse Specialist
Warehouse Supervisor

HEALTHCARE INDUSTRY JOBS

(The bold job titles are new to this year's survey)

CARDIOLOGY

Cardiovascular Technologist
EEG Technician - Registered

CLINICAL SUPPORT

Biomedical Equipment Technician
Case Manager (Non-RN)
Case Manager (RN)
Chaplain
Clinical Manager (RN)
Credentialing Assistant
Dietitian
Educator (RN)
Physician Assistant
Utilization Review (RN)

CLINICS

Clinic RN Supervisor
Clinical Documentation Specialist (RN)
Dental Assistant
Dental Hygienist
Dental Laboratory Technician
Dentist
Front Office Supervisor
Medical Assistant

LABORATORY

Clinical Laboratory Technician
Medical Laboratory Manager
Medical Laboratory Technician - MLT
Medical Technologist - ASCP
Medical Technologist Supervisor
Phlebotomist

MANAGEMENT/DIRECTORS

Cardiopulmonary Services Director
Case Management Director
Chief Medical Officer
Chief Nursing Officer
Clinic Director (RN)
Clinical Director - Ambulatory Surgery Center
Foundation/Fund Development Director
Health Information Management Director
Laboratory Director - Chief Medical Technologist
Nursing Director
Patient Accounting/Business Office Director
Pharmacy Services Director
Psychological Service Director
Quality Improvement Director
Radiology Director (Non-MD)
Rehabilitation Services Director
Surgical Services Director

NURSING

Assistant Nurse Manager
Certified Nursing Assistant (CNA)

Charge Nurse (RN)
Clinical Informatics Specialist (RN)
Critical Care Nurse (RN)
Emergency Room Technician
Endoscopy Technician
House/Shift Supervisor
Infection Control Nurse (RN)
Licensed Vocational Nurse (LVN)
Monitor Technician
Nurse Manager/Head Nurse
Nurse Navigator (RN)
Nurse Practitioner (Advanced)
Patient Care Technician - Multi-skilled
Registered Nurse
Registered Nurse - Graduate
Registered Nurse First Assistant
Staffing Coordinator
Transitional Care Manager
Transporter
Trauma Coordinator (RN)
Unit Secretary/Clerk

OFFICE OCCUPATIONS - CLERICAL & PROFESSIONAL

Insurance Verification Clerk
Medical Records Clerk
Medical Records Coding Technician
Medical Records Supervisor
Medical Transcriptionist
Patient Account Representative
Patient Registrar
Patient Registrar Supervisor
Physician Liaison
Trauma Register

PHARMACY

Pharmacist
Pharmacy Supervisor
Pharmacy Technician (Certified)

PSYCHIATRIC/SOCIAL SERVICES

Behavioral Health Care Manager
Client Navigator (Degreed)
Client Navigator (Non-degreed)
Mental Health/Psychiatric Counselor - MSW
Psychiatric Technician/Mental Health Aide
Recreation Therapist
Social Worker - BSW
Social Worker - LMSW/LPC
Social Worker - MSW

RADIOLOGY

C.T. Technologist
Magnetic Resonance Imaging (MRI) Technician
Mammographer
Nuclear Medicine Technologist

Radiology Assistant
Radiology Supervisor
Radiology Technician
Radiology Technologist (Multimodality)
Ultrasound Technologist

REHABILITATION

Occupational Therapist - Registered
Occupational Therapy Assistant (COTA)
Physical Therapist - Licensed
Physical Therapy Aide
Physical Therapy Assistant - LPTA

Speech Therapist/Pathologist

RESPIRATORY CARE

Respiratory Therapist (Registered/Certified)
Respiratory Therapy - Shift Supervisor

SURGICAL

Anesthesia Technician
Central/Sterile Supply Technician
Surgery Scheduler
Surgical Technician

MANUFACTURING INDUSTRY JOBS

Assembler	Plant Helper/Laborer
Assembler - Electrical and Electronic	Plant Manager
Assembler Supervisor	Plant Operator
CNC Operator	Product Design Engineer
CNC Programmer	Production Manager
Finisher	Production Planner/Scheduler
Industrial Painter	Production Supervisor
Machine Maintenance Supervisor	Production Technician
Machine Operator	Production Worker
Machine Shop Supervisor	Production Worker Lead
Machinery Maintenance Mechanic	Production, Planning, and Expediting Clerk
Machinist	Quality Assurance Inspector
Maintenance Mechanic I	Quality Assurance Manager
Maintenance Mechanic II	Quality Assurance Supervisor
Manufacturing Engineer	Quality Assurance Technician
Manufacturing Manager	Scheduler
Manufacturing Engineering Technician	Sheet Metal Worker/Fabricator
Model Maker	Tool Crib Attendant
Operations Manager	Tool Crib Specialist
Operations Supervisor	

MUNICIPALITY/PUBLIC WORKS INDUSTRY JOBS

(The bold job title is new to this year's survey)

CITY ADMINISTRATION

Assistant City Manager/Administrator
Assistant City Secretary
Assistant to the City Manager
City Manager/Administrator
City Planner
City Secretary
Court Clerk
Finance Director - City

GENERAL ADMINISTRATION

Assistant Director of Finance
Building Inspector
Building Official
Building Permit Clerk
Code Enforcement Officer
Code Enforcement Supervisor
Community Development Director
Deputy Court Clerk
Project Manager - City

ECONOMIC DEVELOPMENT

Economic Development Director

FACILITIES

Assistant City Mechanic
City Mechanic
Park Maintenance Supervisor
Park Maintenance Worker
Parks and Recreation Director
Street Crew Leader
Street Foreman
Street Maintenance Worker
Street Sweeper Operator

FIRE DEPARTMENT

Assistant Fire Chief
EMT - Paramedic
Fire Captain
Fire Chief
Fire Lieutenant
Fire/Health Inspector

Firefighter

Firefighter/Emergency Medical Technician - Basic
Firefighter/Emergency Medical Technician - Intermediate
Firefighter/Emergency Medical Technician - Paramedic
Office Manager/EMS Billing

POLICE DEPARTMENT

Animal Control Manager
Animal Control Officer
Assistant Chief of Police
Chief of Police
Crime Intelligence Analyst
Dispatch/Communications Supervisor
Dispatcher Emergency Service
Evidence Technician/Property Custodian
Police Captain
Police Corporal
Police Detective
Police Lieutenant/Investigations
Police Lieutenant/Patrol
Police Officer
Police Sergeant
School Resource Officer

PUBLIC WORKS

Assistant Director of Utilities/Public Works
AutoCAD/GIS Manager
Director of Utilities/Public Works
Equipment Operator
Gas Maintenance Technician
Gas Supervisor
Meter Reader
Storm Water Manager
Utility Billing Clerk
Utility Billing Manager
Utility Billing Supervisor
Utility Crew Leader
Utility Crew Member
Utility Engineer
Utility Serviceman
Water/Wastewater Operator
Water/Wastewater Operator Supervisor